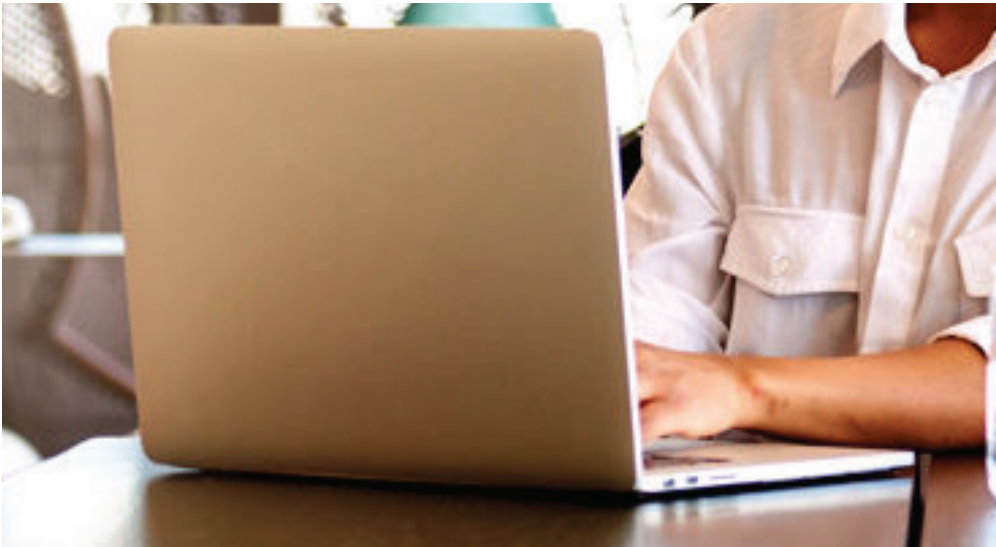


**DELTASIL**  
LIMITED



# Deltasil Company Profile



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DeltaSil Management Consulting (DMC) provides leading edge management consultancy services for institutions and organizations in both the public and private sector aimed at continuous improvement of corporate performance and effectiveness. This objective is achieved by offering our clients excellent and bespoke professional Business Advisory solutions. We have expertise and experienced staff to deliver advice and management solutions in the key areas of corporate Management Consultancy, Training and Business Advisory Solutions.

The unique strength of DeltaSil is the combination of personal advice at a local level with the general expertise of an international and interdisciplinary network of professionals. For both the Public and Private Sector business entities, we offer a one-stop-shop concept which ensures all-round support in our core service areas. As an all-encompassing business consultancy providing services & consultancy in the different business fields, we assist organizations to improve upon their efficiency and performance through providing technical business advisory support and solutions in- ICT Consultancy . ICT Training . Project Management. Human Resource Management. Financial Management Consultancy.

In summary at DMC we are committed to working with management in creating value for organisations, through improved performance, achieved by providing objective advice and implementing business solutions. Ultimately our corporate vision is to deliver high quality consulting and project implementation support to address the needs of government and organizations

# CORE PRACTICE SERVICES

Consultancy . Advisory . Training

Our key focal areas of operations and services are structured across Five (5) distinct but interrelated activities:

**ICT Consultancy**



**Training Services**



**Project Management**



**Financial Management Advisory**



**Human Resource Management**



**Monitoring and Evaluation**



ICT related Consulting services and technology services are the most important pillars of our service offerings. We at DMC understand that in order to compete successfully in this global market, companies and organisations, small and large, public or private or non-governmental, need to focus on their core activities whilst making the best use of IT to enhance productivity, improve business efficiency, revolutionise production processes and improve access to markets.

We also recognize that companies and organisations today depend on IT more than ever. It is important that they choose the right technology, protect their current investment in IT and enjoy a high quality of support. This is where our expertise comes in:

Powered by a skilled and experienced workforce of dedicated and committed professionals in various fields of expertise, DMC keeps abreast of emerging and evolving technologies, while achieving the successful delivery of proven and leading-edge ICT & technology related solutions and services, to our customers' requirements and satisfaction.

We can provide ICT Consulting Services for audits, business risk and impact analysis, preparation of tender documents, solutions and systems design. consulting is provided by our most experienced consultants who have extensive expertise in business processes in most industries and are proficient in the design and implementation of different types of ICT strategies.



ICT Consultancy Services we offer include



**ICT Strategy Development**

**ICT Project Management**

**Business Process Management**

**IT Systems Analysis, Design & Development**

**Risk management & Change management**

**System Health Check/Diagnostics**

Understanding goals and requirements of a new software solution, providing an objective short-list of market vendors suited for the organization, scored for alignment to needs and maturity and supporting the end-to-end implementation of PM/PPM software with project management leadership to ensure maximum adoption and integration with other technology.



DMC supports companies from all areas of business to adapt their business models and operational processes to the competitive conditions and customer requirements of the digitalized, globalized economy by providing state-of-the-art communication and information technology.

DMC offers a suite of corporate services for organizations around the globe that assist in making continuous learning and development both efficient and cost effective. In our fast-paced world, it is essential to keep up to speed with developments in standards, regulations and technology. Individuals and businesses who are given proper training and support in their professional development are likely to be more motivated with an advanced knowledge base leading to an increase in overall productivity

Our solutions are curated by subject matter professionals with extensive experience to assist individuals and organizations to improve on the proficiencies and skills geared towards sustaining their business and gaining competitive advantage.

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As a leading consulting and training firm in the area of project management, our mission is to provide complex improvement in the level and culture of project management, as a means of across the board improvement in organisations, para statals and non-governmental organisations and donor funded projects.

At DCM we believe that within any environment - a project management system - can be a very effective means of implementing the strategy and growth of the organization.

Many organizations need to adapt flexibly to changes in the market, and many are implementing more projects than usual. This entails the need to manage them efficiently and in line with basic value for money principles aimed at achieving their respective Project Objectives. A well-designed project management system can be an effective means of implementing an organization's strategy and growth.

Core services we offer include but not limited to:

- *Analysis of the organizations project management system*
- *Design and modification of project management rules*
- *Functional definition of responsibilities and powers*
- *Training of key employees*
- *Organizational Management*
- *Provision of direct support in implementing projects.*



For both public and private sector clients we can assist with the full range of essential financial management functions, including accounting, budgeting, internal audit and control, funds flow, diagnostic assessment & due diligence reviews, enterprise risk management and comprehensive financial statement reporting and management dashboards.

As your company grows, it is expected that the flow of money through your business also improves; as such managing it effectively requires better reporting, processes, and controls. Our Financial Management services help you establish robust financial practices to facilitate your business decisions and enable profitable growth

For Public Sector entities (MDA) our services are aimed at providing a full suite of advisory and assurance services, leveraging our team of experienced professionals to provide clients with appropriate financial management, risk advisory and assurance services. We strive to provide the necessary insights and technical support to allow government leaders to better manage budgets and costs to improve government outcomes.

A core and very critical aspect of our Financial Management Consultancy services is in helping clients successfully implement new accounting software or update existing accounting software. The result is better automation of financial information to build efficient accounting infrastructure.

Our solutions comprise distinct but interrelated services covering

- Financial Management Systems Assessment
- Financial Accounting System Design and Implementation
- Fiduciary and In-depth Value for Money Reviews
- Training & Capacity Building

# HUMAN RESOURCE MGT.

Consultancy . Advisory . Training

DMC adopts a comprehensive approach to capacity development, using a wide range of tools to build human capital. We work with clients to develop their human capital in a sustainable manner with the aim of ensuring that there is value addition to corporate goals. Core human resource development services include

Institutional Development  
& Capacity Building

Organisational Reviews & Restructuring

HR Compliance Audits

Human Resources Due Diligence

Change Management &  
Change Readiness

Our methodology of developing talent and capacity building is focused on assisting our clients in creating and instituting systems aimed at identifying talent, developing leadership potential and providing mentorship and talent management frameworks.

A key aspect of our work is supporting corporate and public sector institutions to improve on their human resource capabilities. Our services are seen as part of a broader management consultancy aimed at organizational change. Within DMC, consultancy services involves working with management to improve and our work is about the process of changing an organization's strategies, processes, procedures, technologies, and culture, as well as the analyzing the effect of such changes on the organization. Additionally as part of HR we provide technical analysis of your company's workforce management needs. This includes a review of your organization chart, the development of optimal short- and long-term org charts, a legal compliance review, discussion of your staff budget, plans for maximizing worker productivity and a review of your company policies and procedures. Our other services includes, developing job descriptions for each employee and an annual review process preparation of company manual, to guide policies and procedures that provides basic information regarding office hours and expected work ethic, staff benefits, procedures, behavior, annual reviews, workplace safety and grievances.

# MONITORING & EVALUATION


Consultancy . Advisory . Training

Demand for monitoring and evaluation (M&E) activities has steadily increased in the recent years, but the donors and developing countries requiring a greater level of analysis on the effectiveness of interventions and its impact on intended beneficiaries and more importantly the lesson learnt and the sustainability of the interventions. Two major forces drive the increased demand: the need for accountability in donor funding, and the need to learn from programme implementation to improve effectiveness.

DMC provides a team of technical experts and associates who assist partners and governments to evaluate their projects and performance.

Monitoring and evaluation forms the basis for modification of interventions and assessing the quality of activities being conducted. This helps with identifying the most valuable and efficient use of resources as measured against pre-determined objectives and outcomes. The importance of monitoring and evaluation particularly for donor funded project interventions cannot be over emphasized.

*Our service in this core area*



- Identifying baseline studies*
- Designing indicators and outcomes*
- Monitoring and Evaluation*
- Data collection activities*
- Analysis of survey data*

A unique aspect of our approach to monitoring and evaluation is to include the role of resource accountability as a yard stick to monitor progress towards results and resources consumed with the use of appropriate indicators.

# OUR TEAM

Consultancy . Advisory . Training

Led by a leadership team, whose drive is service and delivery above all else, to ensure a vision of delivering complete, innovative and effective solutions for clients is achieved. The leadership team made up of consultants and subject-area associates brings comprehensive experience across a diverse range of disciplines and technical area of focus. For all our core service areas, DMC offers the expertise of a group of professionals who deliver results. Our associates, working as consultants or staff members in their respective areas of expertise have consulted for companies and public sector institutions and offered practical and tested innovative management solutions, technology-based products, technical software, and professional and industrial services.



## Lead Consultant & CEO

MS. DORIS KWEKU-DUAH

Mrs. DORIS KWEKU-DUAH is the Lead Consultant for DELTASIL LIMITED. With 15years expertise skills, Doris has consulted for Ghana Education Service and has worked on various World Bank projects including GHANA PARTNERSHIP FOR EDUCATION GRANT, (GEPEG) and Secondary Education Improvement Project (SEIP) and at Association of African Universities (AAU) as a SAGE ACCPAC Consultant. She was a member of a team that computerized the accounts departments of MDAs including, Controller and Accountant General Department, Ghana Education Service (Regional Offices included), Ghana Health Service (Headquarters) and National Lotteries Authority and Under her belt are financial consulting prowess which she has rendered to private organizations.

Doris has many goals as CEO including, providing great service to DELTASILs' customer base, delivering quality services and products, promoting a positive work environment that employees can be proud of, and giving shareholders a good return on their investment.



## Principal Consultant

MS. VERA-ALPHA D.A SEGBEDZI

The Associate Lead Consultant. Vera has experience in the Telecommunications and Electrical industry. Vera has worked with Helios Towers and as a Project Manager for JTS Ghana championing turnkey projects for Helios Towers and Eaton Towers and developing go to market strategies for telecom networks. She has been responsible for developing strategies to address field issues such as structure, process and performance

Vera is experienced in providing problem-solving strategic solutions for private and public sector clients with a wide range of fields.

Vera's main passion is to develop new operations into successful mature networks that have a solid technical and commercial foundation. She has also worked on operational cost reduction initiatives through the implementation of various power related projects, and synergies within the operations. Vera is a goal driven person, who takes pride in delivering a quality and timely project and/or solution. These attributes have steered her into a commercial role where she revels in finding cost effective and innovative solutions for our customers.

# OUR COMMITMENT

Consultancy . Advisory . Training

As a firm, our commitment is to work with our clients to provide them world class technical knowledge and recommendations aimed at continuous improvement of their processes, procedures, work methodologies with the ultimate object of helping them implement their mandates and improve service delivery or shareholders value as the case maybe with private sector.

We are confident that improved management practices are helpful to our clients' long-term business interests as they will benefit from improved transparency, improved internal controls, sustainable growth and relationships with stakeholders.



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Building, Mallam-Kasoa  
Highway,  
McCarthy Hill Inc.  
GS-0329-7097

A word cloud featuring various business and consulting terms. The words are arranged in a roughly rectangular shape, with 'Management' and 'Consultancy' being the largest. The colors used are red and blue. The terms include:

- Financial
- Human
- ICT
- due
- risk
- Advisory
- Consultancy
- resource
- statement
- reporting
- financial
- project
- Management
- reviews
- Solutions
- Management
- control
- enterprise
- assessment
- Training
- diagnostic
- audit
- Business
- internal
- comprehensive
- funds
- corporate
- accounting
- flow
- diligence
- budgeting